



*A Leading Distributor of Bodybuilding, Health & Fitness Products For Over 30 Years!*

**Prospective Vendor Data Sheet**

Vendor Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Phone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_

E-Mail Address: \_\_\_\_\_

Mailing \_\_\_\_\_ Shipping \_\_\_\_\_

Address: \_\_\_\_\_ Address: \_\_\_\_\_

\_\_\_\_\_

**Marketing Program**

Consumer Ads (Must submit AD Schedule)

Trade Journals (Must submit AD Schedule)

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Website Address

Direct Mail

Radio

Television

\_\_\_\_\_  
\_\_\_\_\_

Please list Health/Pharmacy/  
Bodybuilding Trade Shows You  
Exhibited at Here

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Please Check off the Follow-  
ing Programs Supported by  
Your Company:

- Distributor Catalog Advertising    Consumer Flyer Program    Co-op Advertising  
 Educational Seminars    Spiff/Incentive Programs    National/Trade Show Promotions

Do you employ the  
services of:

- Brokers: Yes \_\_\_\_\_    Company Sales Representatives:  
Outside (Field Reps) \_\_\_\_\_    Inside (Tele-Marketing) \_\_\_\_\_

Does your company provide pass through orders? Yes \_\_\_\_\_

Please list the distributors  
you are established with:

East Coast: \_\_\_\_\_    West Coast: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Are you currently selling direct?    Yes    No

If so, to whom?    Retailers    Consumers    Pharmacy    Gyms    Other \_\_\_\_\_

701 Hudson Avenue Scranton, PA 18504  
Telephone: (570) 342-4984   FAX: (570) 342-1368  
Web: www.BossOnline.net   E-Mail: ken@bossonline.net

**OVER**



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**New Vendor Submission Form**

(Terms below do not represent an agreement between both parties)

**Distributor pricing of \_\_\_\_\_ % off of stated wholesale.**  
(Minimum percentage is 25%.)

**Additional Introductory Discount of \_\_\_\_\_ % for the first \_\_\_\_\_ days.**

**Payment terms of \_\_\_\_\_**

**Pre-paid freight on shipments; Freight minimum is \_\_\_\_\_**

**Guaranteed sale of product in writing: Yes \_\_\_\_\_ No \_\_\_\_\_**

Guaranteed sale of product is to be defined as the following: BOSS will agree to distribute prospective vendor product line based on agreed upon terms and conditions. If at any point the business relationship, either BOSS and/or manufacturer is dissatisfied with product sales, or distributor or manufacturer partnership, either party reserves the right to terminate the agreement of distribution. Unsold product(s) will be returned to the manufacturer at the expense of the party requesting termination. The manufacturer will reimburse BOSS for all unsold merchandise returned in the form of a company check made payable to BOSS.

**Advertising commitment**

A minimum commitment of 2 issues is required. The remainder of ads will be left to the discretion of prospective vendor. The BOSS Retail catalog is published quarterly and is available the first day of January, April, July & October.

**Proposed Ad Commitment**

New Vendor Ads \_\_\_\_\_  
(2 are mandatory)

Additional months \_\_\_\_\_